

1. Q. Please confirm that HECO would like to receive the bid fee as check made to Hawaii Electric Company and to be attached with the proposal.
A. Bid fee check should be made payable to Hawaiian Electric Company and attached to the proposal.
2. Q. Upon submittal of the proposal to HECO, bidders are unlikely to have procured the wind turbines generators/solar panels for the project. Will it be acceptable that the bidders provide a range of turbine makes and models that may be installed (instead of just one). This question is for the battery storage as well.
A. HECO recognizes that bidders may not have procured the major generating equipment for their projects at the time of bid submittal. Please refer to Section 10 in the Response Package for information on the equipment and technology requested by HECO. As listed in the information requested by HECO, the Bidder should include the major equipment it is considering using or is expected to use. While the equipment ultimately selected may differ from the list of candidate equipment identified during the bid stage, the Bidder should note that its bid price must be firm and cannot vary based on the equipment or technology ultimately selected. Bidder should also be aware that the performance standards and all other relevant aspects agreed to in the Bidder's proposal must be capable of being met with any of the equipment and technology identified in their proposal.
3. Q. If a proposal assumes the use of the remaining capacity on a given transmission line (the "Proposal") and HECO intends to select a competing project that will effectively reduce the available capacity on the transmission line, will HECO revisit the Proposal with the developer to determine whether the project is viable at a reduced size/modified pricing or will the Proposal be eliminated from consideration?
A. Please note that our response assumes the following scenario: Assume there are 50 MW of remaining capacity on a given transmission line. Two projects (Project A and Project B) are bidding in the same area to deliver power on that line. Both projects are 35 MW. Project A is evaluated during the detailed evaluation process and determined to be at a lower cost. The question becomes, "If Project A is selected, does that mean Project B would be able to access only the remaining 15 MW before new transmission capacity is required at a higher cost? If so, will Project B be provide the option to reduce its project size to 15 MW and reprice rather than being assessed with the high transmission costs that may make the project non-viable?" Under this scenario, HECO may consider allowing Project B to resize and reprice their proposal if the project fared reasonably well under the other evaluation criteria.
4. Q. If a proposal is submitted with 1 alternate proposal, will HECO deem any cost surcharge on top of the base and alternate proposal as needing to be in a separate proposal?

- A. As described in Section 2.6 of the RFP, the bid fee allows the bidder to offer a base bid and one alternative option. Alternatives could include a different pricing formula, proposal size, or in-service date. If the bidder wishes to offer a second alternative pricing option, the bidder would be required to do so through a separate proposal will the attendant bid fees.